

米国株 x グロース

米国投資家が選ぶ
2021年期待銘柄
ベスト10!



やす自己紹介

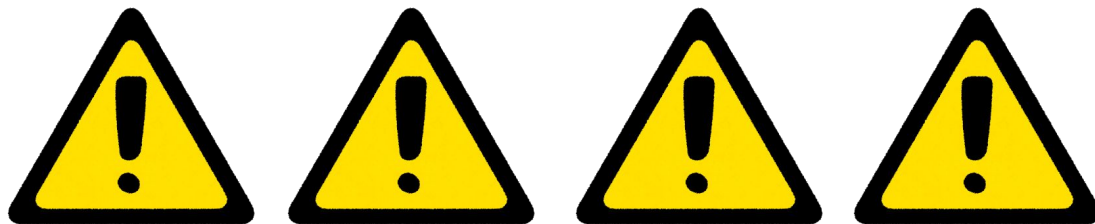
- 日本で元エンジニア
- アメリカのゲーム会社(Data Analyst)
- シリコンバレーで投資事業



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James Carterさんが始めた企画



9位 (同着) skillz

skillz



9位 (同着) skillz

Skillz Announces Third Quarter and Nine Months Year to Date 2020 Financial Results

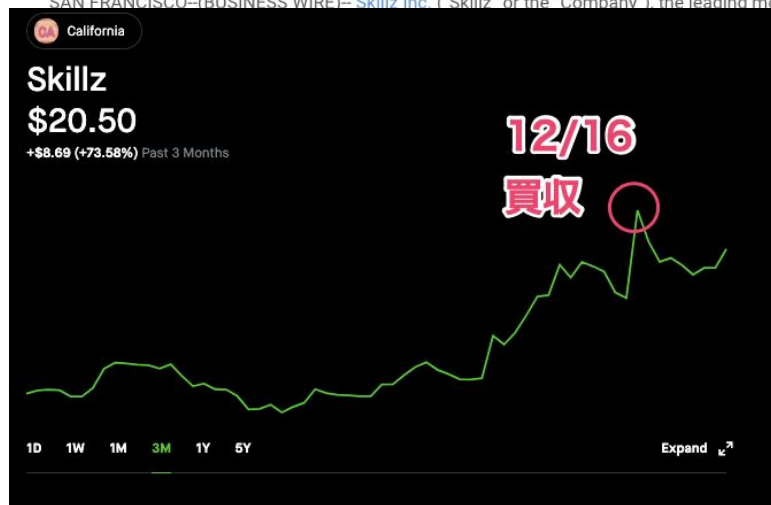
NOV 18, 2020

- Third Quarter Revenue of \$60 Million, Up 92% Year-over-Year,

Revenue for Year to Date of \$162 Million, Up 91% Over Prior Year

- Affirming Full Year Revenue Guidance of \$225 Million

SAN FRANCISCO--(BUSINESS WIRE)-- [Skillz Inc.](#) ("Skillz" or the "Company"), the leading mobile games platform connecting players around the world in fun, fair, and competitive play, today announced its third quarter and nine months year to date 2020 financial results for the period ended September 30, 2020.



JUMIA
the online shop you can trust



E-commerce

JUMIA



Payment & Fintech

JUMIA



Logistics

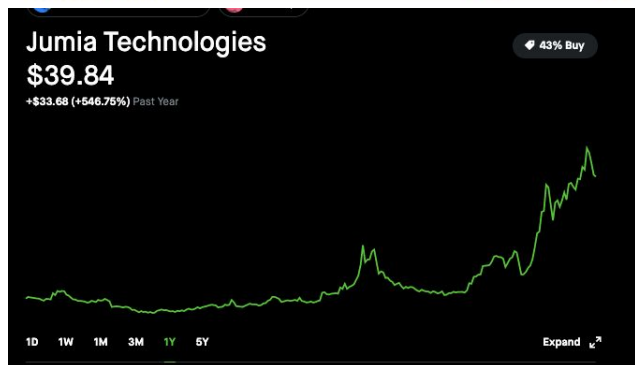
JUMIA LOGISTICS SERVICES

JUMIA 21

9位 (同着) JMIA

SELECTED FINANCIAL INFORMATION

(€ million)	For the three months ended September 30,		YoY Change	For the nine months ended September 30,		YoY Change
	2019	2020		2019	2020	
Revenue	40.9	33.7	(17.7)%	111.1	97.9	(11.9)%
Marketplace revenue	19.7	23.4	18.9 %	52.4	66.1	26.1 %
Commissions	6.1	8.7	43.2 %	16.6	24.7	48.6 %
Fulfillment	7.3	8.3	13.0 %	18.0	22.3	24.1 %
Marketing & Advertising	1.6	1.5	(2.2)%	3.8	4.7	24.6 %
Value Added Services	4.7	4.9	3.6 %	14.0	14.4	2.3 %
First Party revenue	21.0	9.8	(53.3)%	58.1	30.7	(47.2)%
Platform revenue	40.7	33.2	(18.4)%	110.6	96.8	(12.5)%
Non-Platform revenue	0.3	0.5	88.3 %	0.6	1.1	86.1 %
Gross Profit	19.0	23.2	22.5 %	51.1	64.9	27.1 %



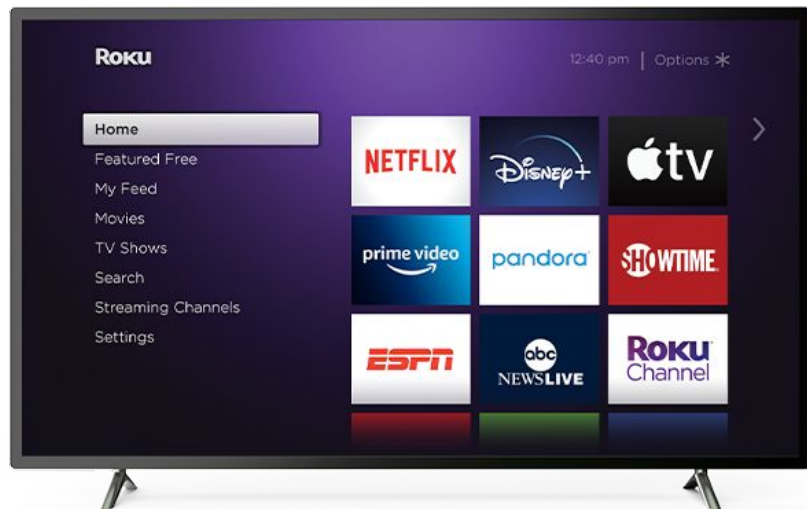
9位 (同着) JMIA



We benefit from multiple monetization avenues, many of which are largely untapped today

	Platform assets monetization	
	Assets	Largely untapped opportunities leveraging our platform assets
Core marketplace monetization		
Existing streams of monetization, which can be further leveraged		
• Commissions charged on successful transactions • Value Added Services to sellers, such as content and training	Data & Traffic	• Marketing & Advertising to sellers and third parties • Data to sellers and third parties
• Digital services commissions charged to digital service providers • Financial services commissions charged to financial institutions on fintech products distribution	Payment platform	• Payment processing services for third parties • Credit scoring of sellers and consumers
• JumiaExpress offered to sellers for storage, picking and packing • Shipping fees paid by consumers and sellers for home delivery and pick-up points respectively	Logistics platform	• Logistics as a service opening up our logistics platform for third-party customers as well as packages non related to Jumia

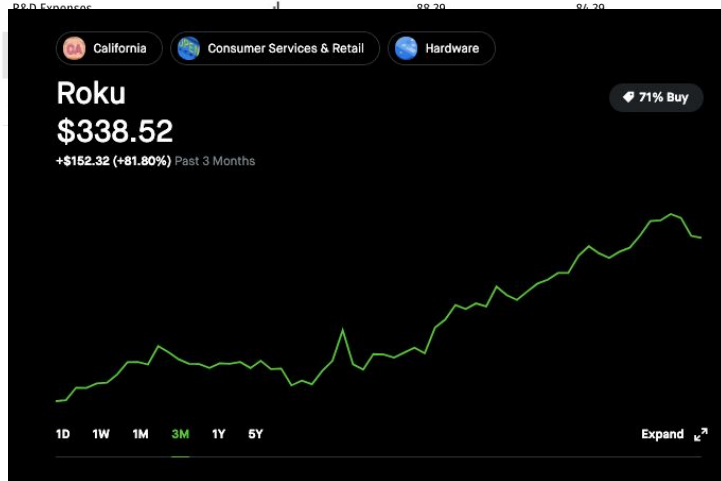
8位 ROKU



8位 ROKU

Hover mouse over any indicator's name on stockrow.com to see its description

		2020-09-30	2020-06-30	2020-03-31	2019-12-31	2019-09-30
Revenue		451.66	356.07	320.77	411.23	260.93
Revenue Growth		73.10%	42.37%	55.21%	49.14%	50.49%
Cost of Revenue		236.84	209.24	179.66	249.58	142.45
Gross Profit		214.82	146.84	141.10	161.65	118.48
R&D Expenses		88.20	86.20	88.28	78.79	68.49
				107.99	100.24	76.54
				(55.16)	(17.38)	(26.55)



7位 NIO



7位 NIO

hover mouse over any indicator's name on stockrow.com to see its description						
		2020-09-30	2020-06-30	2020-03-31	2019-12-31	2019-09-30
Revenue	📈	666.60	526.38	193.76	404.20	256.98
Revenue Growth	📈	159.39%	139.54%	(20.28%)	88.90%	—
Cost of Revenue	📈	580.32	482.06	217.41	439.27	287.98
Gross Profit	📈	86.28	44.32	(23.65)	(35.08)	(31.00)
R&D Expenses	📈	87.01	77.17	73.77	142.84	143.15
SG&A Expenses	📈	138.50	132.59	119.81	216.46	162.91
Operating Income	📈	(139.33)	(164.19)	(221.76)	(394.38)	(337.06)
Non-operating Interest Expenses	📈	16.02	15.98	15.61	14.52	14.44
Non-operating Income/Expense	📈	(14.70)	(2.07)	(16.96)	(5.47)	(15.65)
EBT	📈	(154.03)	(166.26)	(238.72)	(399.84)	(352.72)



6位 Magnite



Our Business: Matching Buyers & Sellers



Publishers & App Developers Want

To drive revenue for all impressions by leveraging turnkey access to billions of dollars of demand, and provide a quality experience for those accessing content

Advertisers Want

To safely reach high quality audiences at scale, across devices no matter where they engage

**1,300+ MEDIA COMPANIES
WITH >1 MILLION WEBSITES
& 60,000 APPS**



**rubicon
PROJECT**

HEADER
BIDDING
PREBID.JS
SDK
xAPI
TAGS

Helping advertisers efficiently and effectively find consumers wherever and whenever they access technology
We do this through a variety of integrations across any format on any device in an automated fashion to reach

~1,000,000,000 consumers

OMP
PMP
Demand
Manager

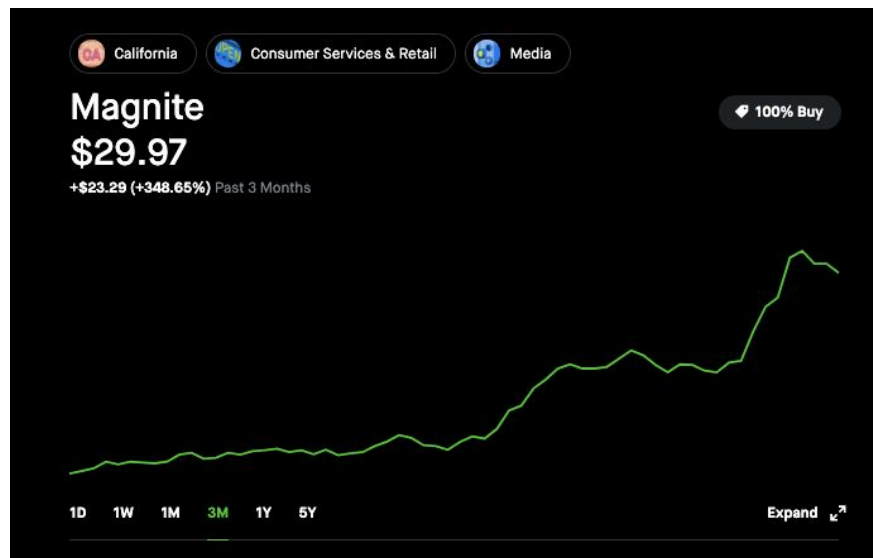


**CONNECT WITH 900,000+
BRANDS, AGENCIES & DSPS**

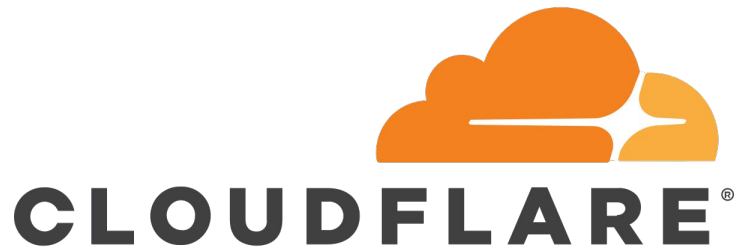


6位 Magnite

Hover mouse over any indicator's name on stockrow.com to see its description						
		2020-09-30	2020-06-30	2020-03-31	2019-12-31	2019-09-30
Revenue	📊	60.98	42.35	36.30	48.49	37.64
Revenue Growth	📊	62.01%	11.82%	11.97%	17.03%	26.62%
Cost of Revenue	📊	21.03	21.55	14.00	13.32	13.87
Gross Profit	📊	39.95	20.80	22.29	35.16	23.77
R&D Expenses	📊	13.56	13.06	10.70	10.42	10.29
SG&A Expenses	📊	35.08	35.81	22.32	23.76	20.16
Operating Income	📊	(10.94)	(40.56)	(10.73)	0.99	(6.68)
Non-operating Interest Expenses	📊	—	0.00	—	—	—

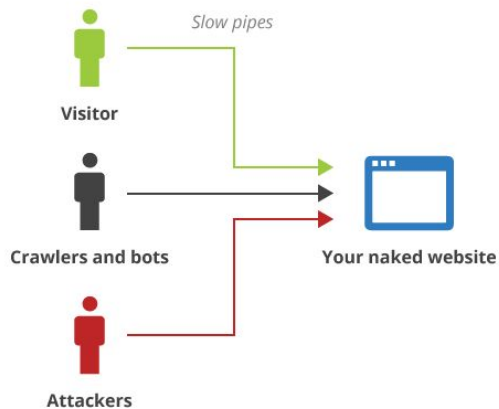


5位 CloudFlare

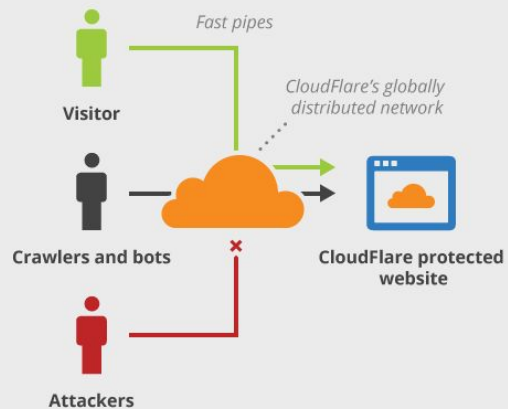


Content delivery network

Without CloudFlare

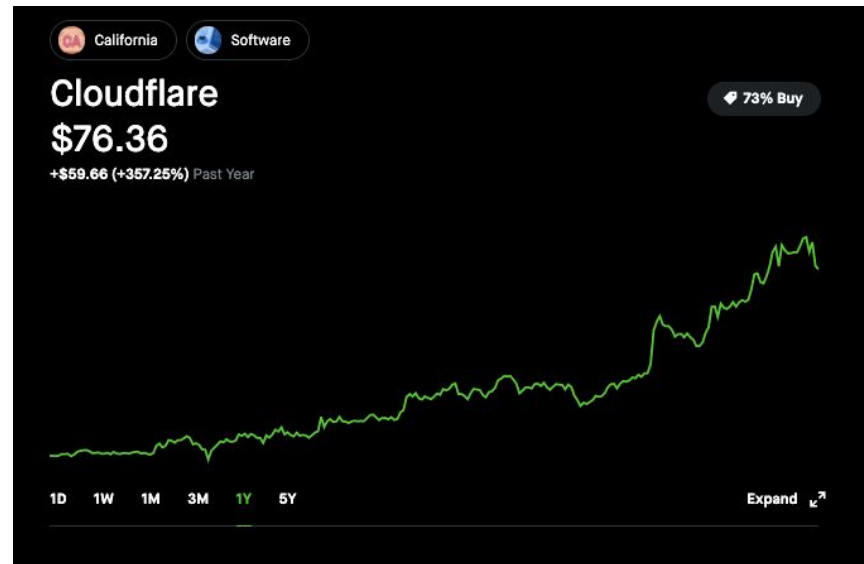


With CloudFlare

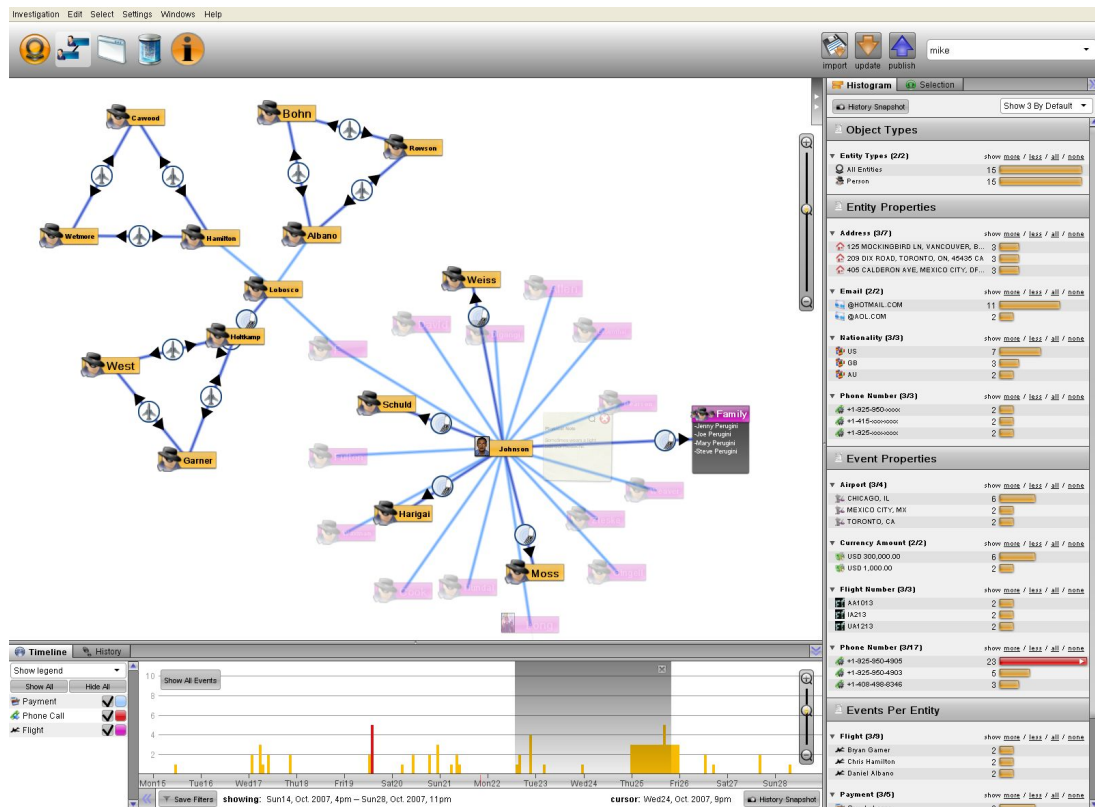


5位 CloudFlare

Note: Please visit any market's home on Yahoo! Finance to get the description.						
		2020-09-30	2020-06-30	2020-03-31	2019-12-31	2019-09-30
Revenue	📊	114.16	99.72	91.25	83.93	73.94
Revenue Growth	📊	54.40%	47.90%	47.83%	67.63%	—
Cost of Revenue	📊	27.00	24.16	20.82	18.20	16.03
Gross Profit	📊	87.16	75.56	70.43	65.73	57.91
R&D Expenses	📊	30.90	28.13	33.35	26.29	27.86
SG&A Expenses	📊	77.51	72.13	73.15	69.39	71.13
Operating Income	📊	(21.25)	(24.70)	(36.07)	(29.94)	(41.09)



4位 Palantir



4位 Palantir

\$300 Million Renewal with Aerospace Customer Announced

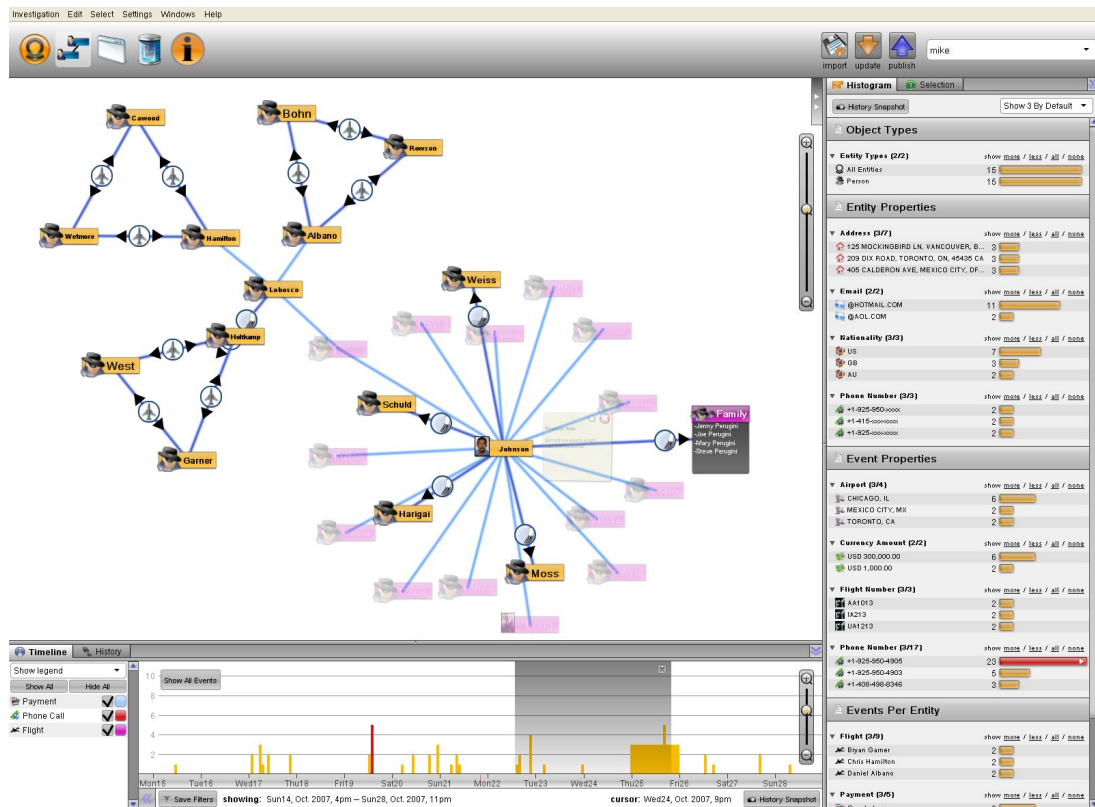
DENVER—(BUSINESS WIRE)— Palantir Technologies Inc. (NYSE: PLTR) reported its financial results today for the third quarter of 2020.

Summary

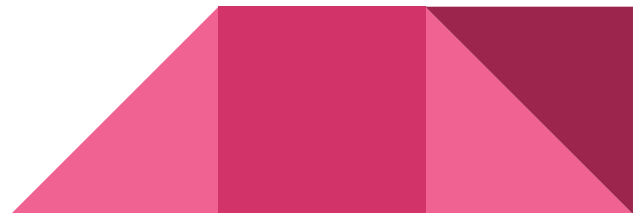
- \$289.4 million in revenue in the third quarter, up 52% year-over-year
- Full-year 2020 revenue guidance raised to a range of \$1.070 billion to \$1.072 billion, up 44% year-over-year
- New contracts in third quarter include U.S. Army (\$91 million), National Institutes of Health (\$36 million), and \$300 million renewal with aerospace customer



4位 Palantir



3位 Teladoc



3位 Teladoc

Teladoc Health, Inc. (TDOC)

Healthcare

: Health Information Services

198.981.150.58%

as of 29 Dec

Ownership

0.00%

(% owned by insiders)

Beta

0.36

(market = 1.00)

Ratings

★★★★★

(Analysts)

5Y Growth (Annual)

★★★★★

(Investors)

0.92%

Key Stats

Industry

Snapshots

Financials

10-Q ↗

10-K ↗

Income

Balance Sheet

Cash Flow

Metrics

Growth

Quarterly

Annual

Trailing

Reverse Columns

Export to Excel (.xlsx)

Bulk Export

Hover mouse over any indicator's name on stockrow.com to see its description

		2020-09-30	2020-06-30	2020-03-31	2019-12-31	2019-09-30	2019-06-30
Revenue		288.81	241.03	180.80	156.49	137.97	130.28
Revenue Growth		109.33%	85.01%	40.62%	27.50%	24.34%	37.77%
Cost of Revenue		104.72	90.78	72.38	55.35	42.80	41.63
Gross Profit		184.09	150.25	108.42	101.13	95.17	88.64
R&D Expenses		29.96	23.03	19.26	16.25	15.75	16.66
SG&A Expenses		132.72	120.65	95.58	86.59	86.12	81.00
Operating Income		(19.73)	(7.18)	(21.01)	(15.59)	(19.94)	(22.02)
Non-operating Interest Expenses		17.22	13.15	9.30	7.58	7.70	7.21



2位 Sea Limited

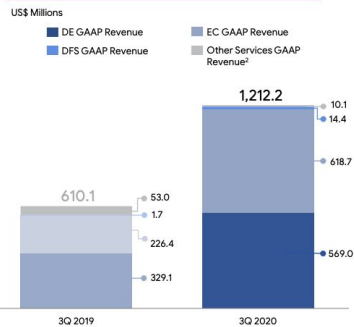


2位 Sea Limited



Group: Robust Revenue Growth

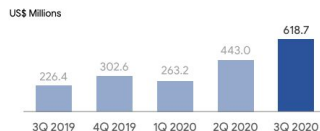
99% YoY Growth in Total GAAP Revenue¹



110% YoY Growth in DE Bookings³



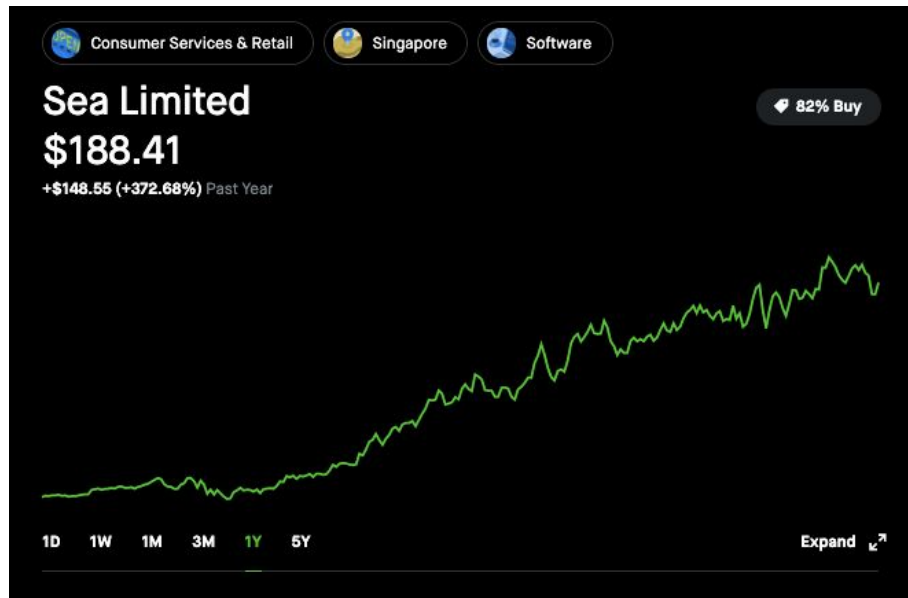
173% YoY Growth in EC GAAP Revenue



Note: Financial figures are unaudited.

- Sum of digital entertainment ("DE") GAAP revenue, e-commerce ("EC") GAAP revenue, digital financial services ("DFS") GAAP revenue, and other services GAAP revenue.
- A combination of multiple business activities that does not meet the quantitative thresholds to qualify as reportable segments are grouped together as "Other Services."
- GAAP revenue for the digital entertainment segment plus change in digital entertainment deferred revenue. This operating metric is used as an approximation of cash spent by our users in the applicable period that is attributable to our digital entertainment segment.

Sea 3Q2020 Results |



2位 Sea Limited



1位 CrowdStrike



1位 CrowdStrike

Hover mouse over any indicator's name on stockrow.com to see its description						
		2020-10-31	2020-07-31	2020-04-30	2020-01-31	2019-10-31
Revenue		232.46	198.97	178.08	152.11	125.12
Revenue Growth		85.79%	84.05%	85.35%	89.06%	88.49%
Cost of Revenue		61.53	54.39	46.90	43.42	37.35
Gross Profit		170.93	144.58	131.18	108.69	87.76
R&D Expenses		57.54	50.48	40.58	38.69	35.99
SG&A Expenses		137.55	124.09	113.18	101.13	90.29
Operating Income		(24.16)	(29.99)	(22.58)	(31.13)	(38.52)



まとめ



James Carter
@james_carter89

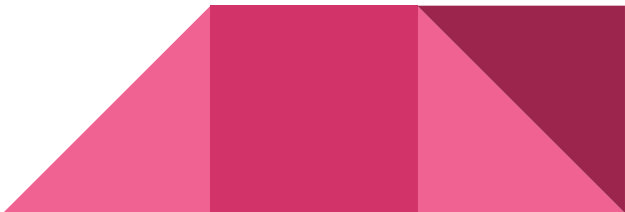
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The data is in.

Here is the Top 10 based on your responses:

1. CrowdStrike \$CRWD
2. Sea Limited \$SE
2. Teladoc \$TDOC (tie)
4. Palantir \$PLTR
5. Cloudflare \$NET
6. Magnite \$MGNI
6. Nio \$NIO
8. Roku \$ROKU
9. Jumia \$JMIA
9. Skillz \$SKLZ

We can check back in one year and see!



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2021年期待銘柄
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